

**Shuswap / Revelstoke Monthly Statistics  
October 2018**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	872	819	6.47%	10,030	9,499	5.59%
2 Units Sold	403	561	-28.16%	4,485	5,728	-21.70%
3 Sales Volume	\$210,614,217	\$303,453,411	-30.59%	\$2,532,244,012	\$3,046,704,911	-16.89%
4 List/Sell Ratio	96.73%	95.90%		97.19%	97.53%	
5 Days to Sell	67	68	-1.10%	62	60	4.27%
6 Active Listings	3,197	2,457	30.12%			
<b>Area = North Okanagan</b>						
1 Units Listed	259	221	17.19%	3,464	3,391	2.15%
2 Units Sold	186	224	-16.96%	1,819	2,242	-18.87%
3 Sales Volume	\$94,401,719	\$94,878,451	-0.50%	\$845,391,770	\$930,773,300	-9.17%
4 List/Sell Ratio	94.96%	96.61%		96.61%	97.13%	
5 Days to Sell	96	104	-8.01%	85	95	-10.53%
6 Active Listings	1,424	1,242	14.65%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	124	123	0.81%	2,129	2,116	0.61%
2 Units Sold	114	109	4.59%	1,120	1,238	-9.53%
3 Sales Volume	\$44,122,082	\$38,099,779	15.81%	\$414,130,727	\$428,355,275	-3.32%
4 List/Sell Ratio	96.72%	95.76%		96.14%	96.31%	
5 Days to Sell	105	117	-9.92%	113	113	0.32%
6 Active Listings	988	933	5.89%			
<b>Area = Grand Total</b>						
1 Units Listed	1,255	1,163	7.91%	15,623	15,006	4.11%
2 Units Sold	703	894	-21.36%	7,424	9,208	-19.37%
3 Sales Volume	\$349,138,018	\$436,431,641	-20.00%	\$3,791,766,509	\$4,405,833,486	-13.94%
4 List/Sell Ratio	96.24%	96.04%		96.95%	97.32%	
5 Days to Sell	81	83	-2.44%	76	75	0.09%
6 Active Listings	5,609	4,632	21.09%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2018

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	114	\$44,122,082	59	\$26,227,100
<b>Last Month</b>	107	\$41,112,237	50	\$21,531,700
<b>This Month Last Year</b>	109	\$38,099,779	48	\$19,293,351

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	124	988
<b>Last Month</b>	129	1,117
<b>This Month Last Year</b>	123	933

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Shuswap / Revelstoke Statistics -- October 2018

## Quick Summary Part 2

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### Condo/Apt

Sales	6
New Listings	10
Current Inventory	37
Sell/Inv. Ratio	16.22%
Days to Sell	141
Average Price	\$307,333
Median Price	\$297,500

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### Condo/Townhouse

Sales	5
New Listings	7
Current Inventory	47
Sell/Inv. Ratio	10.64%
Days to Sell	88
Average Price	\$274,100
Median Price	\$305,000

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### Lots

Sales	16
New Listings	13
Current Inventory	352
Sell/Inv. Ratio	4.55%
Days to Sell	213
Average Price	\$121,627
Median Price	\$74,000

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### Residential

Sales	59
New Listings	58
Current Inventory	223
Sell/Inv. Ratio	26.46%
Days to Sell	70
Average Price	\$444,527
Median Price	\$460,000
Ratio of Sales vs Inventory	20.98%

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Shuswap / Revelstoke Statistics -- October 2018

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	9	12	-25.00%	192	198	-3.03	101	101	0.00
Duplex	1	1	0.00%	13	14	-7.14	4	5	-20.00
Mobile Home	7	6	16.67%	123	108	13.89	23	24	-4.17
Recreational	1	1	0.00%	59	87	-32.18	41	51	-19.61
Residential	58	33	75.76%	808	777	3.99	223	192	16.15
Residential WF	8	5	60.00%	115	109	5.50	57	49	16.33
3/4-Plex	0	0	0.00%	3	2	50.00	3	2	50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	2	400.00%	94	90	4.44	37	33	12.12
Townhouse	7	4	75.00%	144	129	11.63	47	34	38.24
RES TOTAL	101	64.00	57.81%	1,551	1,514	2.44%	536	491	9.16
FARMS	1	0	0.00%	11	12	-8.33	8	8	0.00
MULTIFAMILY	1	0	0.00%	11	7	57.14	5	7	-28.57
Acreage	2	28	-92.86%	97	115	-15.65	103	97	6.19
Acreage WF	0	0	0.00%	16	12	33.33	14	15	-6.67
Lots	11	15	-26.67%	300	312	-3.85	220	204	7.84
Lots WF	0	0	0.00%	24	25	-4.00	15	14	7.14
LOTS TOTAL	13	43.00	-69.77%	437	464	-5.82%	352	330	6.67
Business	1	2	-50.00%	37	27	37.04	24	22	9.09
Commercial	6	10	-40.00%	58	57	1.75	39	43	-9.30
Land	1	4	-75.00%	24	35	-31.43	24	32	-25.00
COMM TOTAL	8	16.00	-50.00%	119	119	0.00%	87	97	-10.31
<b>GRAND TOTAL</b>	<b>124</b>	<b>123</b>	<b>0.81%</b>	<b>2,129</b>	<b>2,116</b>	<b>0.61%</b>	<b>988</b>	<b>933</b>	<b>5.89</b>

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Shuswap / Revelstoke Statistics -- October 2018

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	8	9	-11.11%	\$5,085,900	\$7,577,000	-32.88%	95.23%	94.83%
Duplex	3	0	0.00%	\$1,400,000	\$0	0.00%	95.69%	0.00%
Mobile Home	9	5	80.00%	\$1,345,500	\$371,300	262.38%	93.46%	87.02%
Recreational	0	3	-100.00%	\$0	\$240,000	-100.00%	0.00%	94.90%
Residential	59	48	22.92%	\$26,227,100	\$19,293,351	35.94%	97.44%	96.71%
Residential WF	5	2	150.00%	\$3,574,000	\$1,670,000	114.01%	96.09%	96.62%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	4	50.00%	\$1,844,000	\$1,767,498	4.33%	96.90%	97.85%
Townhouse	5	8	-37.50%	\$1,370,500	\$2,326,900	-41.10%	97.57%	98.41%
RES TOTAL	95	79	20.25%	\$40,847,000	\$33,246,049	22.86%	96.82%	96.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$265,000	-100.00%	0.00%	94.98%
Acreage	4	6	-33.33%	\$987,900	\$1,267,500	-22.06%	95.19%	94.71%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	12	19	-36.84%	\$958,138	\$2,102,230	-54.42%	95.22%	90.41%
Lots WF	0	2	-100.00%	\$0	\$549,000	-100.00%	0.00%	92.28%
LOTS TOTAL	16	27	-40.74%	\$1,946,038	\$3,918,730	-50.34%	95.21%	92.02%
Business	1	0	0.00%	\$6,044	\$0	0.00%	0.00%	0.00%
Commercial	2	1	100.00%	\$1,323,000	\$100,000	1,223.00%	95.59%	64.52%
Land	0	1	-100.00%	\$0	\$570,000	-100.00%	0.00%	99.15%
COMM TOTAL	3	2	50.00%	\$1,329,044	\$670,000	98.36%	95.80%	91.79%
<b>GRAND TOTAL</b>	<b>114</b>	<b>109</b>	<b>4.59%</b>	<b>\$44,122,082</b>	<b>\$38,099,779</b>	<b>15.81%</b>	<b>96.72%</b>	<b>95.76%</b>

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Shuswap / Revelstoke Statistics -- October 2018

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	83	97	-14.43%	\$49,790,828	\$55,206,675	-9.81%	95.42%	96.11%
Duplex	8	9	-11.11%	\$3,320,000	\$3,442,500	-3.56%	97.45%	95.12%
Mobile Home	96	81	18.52%	\$13,510,600	\$9,798,550	37.88%	94.83%	95.25%
Recreational	23	27	-14.81%	\$4,367,300	\$2,928,900	49.11%	93.43%	93.31%
Residential	519	558	-6.99%	\$226,288,513	\$229,290,038	-1.31%	97.21%	97.64%
Residential WF	39	43	-9.30%	\$31,203,418	\$31,961,500	-2.37%	93.76%	95.41%
3/4-Plex	2	0	0.00%	\$1,457,000	\$0	0.00%	98.58%	0.00%
Apartment	59	57	3.51%	\$16,089,550	\$15,522,681	3.65%	96.92%	97.03%
Townhouse	82	88	-6.82%	\$28,116,047	\$27,495,900	2.26%	97.44%	97.53%
RES TOTAL	911	960	-5.10%	\$374,143,256	\$375,646,744	-0.40%	96.55%	97.06%
FARMS	2	1	100.00%	\$1,070,000	\$900,000	18.89%	85.68%	95.24%
MULTIFAMILY	5	2	150.00%	\$4,403,000	\$870,000	406.09%	94.10%	88.96%
Acreage	33	46	-28.26%	\$5,228,133	\$11,916,700	-56.13%	95.40%	91.02%
Acreage WF	1	4	-75.00%	\$110,000	\$798,000	-86.22%	81.48%	91.11%
Lots	130	182	-28.57%	\$15,154,816	\$19,176,235	-20.97%	94.40%	93.09%
Lots WF	7	8	-12.50%	\$3,013,500	\$3,037,500	-0.79%	95.58%	95.56%
LOTS TOTAL	171	240	-28.75%	\$23,506,449	\$34,928,435	-32.70%	94.70%	92.53%
Business	7	5	40.00%	\$1,624,044	\$3,958,650	-58.97%	90.93%	89.73%
Commercial	16	22	-27.27%	\$4,455,198	\$7,402,947	-39.82%	96.32%	90.57%
Land	8	7	14.29%	\$4,928,780	\$4,298,500	14.66%	81.20%	83.84%
COMM TOTAL	31	34	-8.82%	\$11,008,022	\$15,660,097	-29.71%	88.19%	88.41%
<b>GRAND TOTAL</b>	<b>1,120</b>	<b>1,237</b>	<b>-9.46%</b>	<b>\$414,130,727</b>	<b>\$428,005,275</b>	<b>-3.24%</b>	<b>96.14%</b>	<b>96.31%</b>

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Shuswap / Revelstoke Statistics -- October 2018

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$635,738	\$841,889	-24.49%	\$571,500	\$462,500	23.57%	147	56	159.77%
Duplex	\$466,667			\$400,000			79		
Mobile Home	\$149,500	\$74,260	101.32%	\$110,000	\$53,800	104.46%	53	99	-46.02%
Recreational		\$80,000			\$85,000			83	
Residential	\$444,527	\$401,945	10.59%	\$460,000	\$379,950	21.07%	70	83	-15.75%
Residential WF	\$714,800	\$835,000	-14.40%	\$625,000	\$835,000	-25.15%	111	132	-15.89%
3/4-Plex									
Apartment	\$307,333	\$441,875	-30.45%	\$297,500	\$405,000	-26.54%	141	177	-20.41%
Townhouse	\$274,100	\$290,863	-5.76%	\$305,000	\$301,500	1.16%	88	54	62.21%
RES TOTAL	\$429,968	\$420,836	2.17%	\$430,000	\$359,000	19.78%	83	84	-1.67%
<b>FARMS</b>									
MULTIFAMILY		\$265,000			\$265,000			382	
Acreage	\$246,975	\$211,250	16.91%	\$199,450	\$230,500	-13.47%	151	74	103.14%
Acreage WF									
Lots	\$79,845	\$110,644	-27.84%	\$41,250	\$92,000	-55.16%	233	214	8.90%
Lots WF		\$274,500			\$274,500			381	
LOTS TOTAL	\$121,627	\$145,138	-16.20%	\$74,000	\$122,000	-39.34%	213	195	8.81%
Business	\$6,044			\$6,044			340		
Commercial	\$661,500	\$100,000	561.50%	\$661,500	\$100,000	561.50%	201	150	33.67%
Land		\$570,000			\$570,000			286	
COMM TOTAL	\$443,015	\$335,000	32.24%	\$473,000	\$335,000	41.19%	247	218	13.30%
<b>GRAND TOTAL</b>	<b>\$387,036</b>	<b>\$349,539</b>	<b>10.73%</b>	<b>\$400,000</b>	<b>\$312,000</b>	<b>28.21%</b>	<b>105</b>	<b>117</b>	<b>-9.92%</b>

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Shuswap / Revelstoke Statistics -- October 2018

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$599,889	\$569,141	5.40%	\$502,500	\$508,000	-1.08%	131	111	17.84%
Duplex	\$415,000	\$382,500	8.50%	\$350,000	\$372,500	-6.04%	59	174	-66.28%
Mobile Home	\$140,735	\$120,970	16.34%	\$115,000	\$98,600	16.63%	66	73	-9.66%
Recreational	\$189,883	\$108,478	75.04%	\$147,000	\$92,000	59.78%	257	139	85.17%
Residential	\$436,009	\$410,914	6.11%	\$425,000	\$399,900	6.28%	76	72	4.79%
Residential WF	\$800,088	\$743,291	7.64%	\$745,000	\$697,500	6.81%	93	98	-4.70%
3/4-Plex	\$728,500			\$728,500			217		
Apartment	\$272,704	\$272,328	0.14%	\$255,000	\$255,000	0.00%	176	129	36.80%
Townhouse	\$342,879	\$312,453	9.74%	\$305,500	\$285,000	7.19%	84	97	-13.99%
RES TOTAL	\$410,695	\$391,299	4.96%	\$385,900	\$372,750	3.53%	92	86	7.62%
FARMS	\$535,000	\$900,000	-40.56%	\$535,000	\$900,000	-40.56%	160	48	232.29%
MULTIFAMILY	\$880,600	\$435,000	102.44%	\$725,000	\$435,000	66.67%	188	289	-34.84%
Acreage	\$158,428	\$259,059	-38.84%	\$140,000	\$189,500	-26.12%	297	203	46.62%
Acreage WF	\$110,000	\$199,500	-44.86%	\$110,000	\$165,500	-33.53%	9	300	-97.00%
Lots	\$116,576	\$105,364	10.64%	\$103,500	\$99,000	4.55%	186	177	4.72%
Lots WF	\$430,500	\$379,688	13.38%	\$440,000	\$306,000	43.79%	64	386	-83.33%
LOTS TOTAL	\$137,465	\$145,535	-5.55%	\$124,900	\$132,500	-5.74%	201	191	5.24%
Business	\$232,006	\$791,730	-70.70%	\$35,000	\$111,750	-68.68%	153	227	-32.65%
Commercial	\$278,450	\$336,498	-17.25%	\$284,750	\$200,450	42.06%	223	305	-27.04%
Land	\$616,098	\$614,071	0.33%	\$495,000	\$562,500	-12.00%	255	365	-30.22%
COMM TOTAL	\$355,097	\$460,591	-22.90%	\$307,000	\$263,500	16.51%	215	306	-29.67%
<b>GRAND TOTAL</b>	<b>\$369,760</b>	<b>\$346,003</b>	<b>6.87%</b>	<b>\$358,500</b>	<b>\$330,000</b>	<b>8.64%</b>	<b>113</b>	<b>113</b>	<b>0.29%</b>

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